

TENDER POLICY

Sociedad Anónima de Electrónica Submarina, S.M.E. ("SAES"), a technology company specialising in underwater acoustics and multi-influence, establishes **business objectives** whose monitoring and achievement are of utmost importance to the Company's activities. With a forward-looking perspective, SAES, along with its shareholders and other stakeholders, establishes the Company's strategy to achieve **economic growth**, increase competitiveness, and contribute to **boosting Spanish exports**.

To consolidate and reinforce its **leadership** in the domestic and international **underwater defence and security market**, and to strengthen SAES's European positioning and commitment to innovation in **high value-added** new products and services with a dual focus oriented towards both the defence and security market and the civil market, SAES participates in a wide range of tenders or tender processes in its various business lines in accordance with the Company's strategy.

SAES offers its **clients comprehensive and competitive solutions** from a technological, industrial, and economic perspective. The company adapts and evolves its **broad range of solutions** to meet the technical, programmatic, and contractual requirements of clients and the market.

To achieve the Company's objectives, it maintains **agreements with strategic partners**, collaborative industries, equipment and service providers, and other organisations involved in the sector at national, European, and international levels.

This Policy is based on the following principles of action across the different phases of the tender process:

- Foster **client loyalty and involvement** in the tender process from its inception, through close and continuous study and monitoring to meet their needs and expectations.
- Work in highly qualified, **multidisciplinary teams**.
- Contribute to and maintain **long-term relationships** with the various actors involved in the tender process.
- **Strictly comply** with legal, technical, and contractual requirements.
- Strive for **technological and commercial excellence**, and continuous improvement by applying lessons learned to optimise tender processes.

SAES is deeply involved at the highest level in the design, development, and monitoring of this Policy, providing the appropriate tools and resources to achieve and meet the set objectives; this ensures its continuous alignment with the Company's Purpose, Vision, Mission, and Values, taking into account the needs and expectations of stakeholders.